

Camilion™ Corporate Profile

About the Company

Camilion Solutions is a leading provider of product development and management solutions for insurance and financial services organizations. Camilion's innovative software solutions create enterprise product agility by allowing organizations to develop the right product for the right customer at the right time. Camilion ProductAuthority® brings new levels of automation and efficiency to the product development process, enabling organizations to get quality products to market up to 30% faster. Built on a modern rules and tools-based technology platform, Authority Suite® is the insurance industry's most product-agile P&C Policy Administration System. Some of the world's largest insurers and financial services firms use Camilion solutions to enable key strategic initiatives including product lifecycle management, dynamic product bundling, product rationalization and regulatory compliance.

Founded in 2001, Camilion is a privately owned corporation with offices in Toronto and New York City.

Clients

Some of the largest financial services organizations are currently in production with Camilion ProductAuthority®, using it as a standalone enterprise product development and management solution, or as the innovative product agility platform on which Authority Suite®, the insurance industry's most product-agile P&C policy administration system, is built. Our growing client base includes 15 of the world's largest insurers.

The Authority Advantage

- The first policy administration system that completely automates the implementation of rates and rules for all lines - as interpreted by ISO.
- Rules and tools-based solutions that put power in the hands of business users by letting them configure, update, and extend the solutions themselves.
- Camilion's products help insurers achieve Enterprise Product Agility (EPA) - the ability to drive relevant products to the right customers ahead of the competition at speed and volume.
- Accelerate product development, increase capacity, and develop multiple products concurrently.
- Gain visibility into the product development processes to reduce costs, eliminate bottlenecks, and deliver quality products to market faster.
- Modern, flexible, and scalable technology that conforms to key insurance industry standards and leverages a Service-Oriented Architecture (SOA).
- Best-in-Class Professional Services from a team that has deep knowledge of the insurance industry obtained through years of real-world experience. A proven phased implementation methodology focuses on achieving business results quickly and includes a comprehensive training program.

Camilion at a Glance

Markets Served:

- P&C Commercial / Specialty / Personal Lines
- Life & Annuity
- Retail Banking

Partners:

- BlueWave Technology
- Cognizant
- Discoverture
- EMC Document Sciences
- IBM
- ISO/Verisk
- SAP
- Pitney Bowes
- Oracle (Skywire)

Industry Recognition:

2011 Celent Model Insurer Award
CNA Insurance

2010 Celent Model Insurer Award
Cincinnati Specialty Underwriters

Industry Associations:

- ACORD
- IASA
- ISO Electronic Rating Content Associate

Staff:

- 170+

"Camilion products for insurance, investments and banking help financial services organizations achieve enterprise product agility, which is the ability to drive relevant products to the right customers ahead of the competition at speed and volume."

— Ross Orrett,
President & CEO, Camilion Solutions



Products

ProductAuthority®

ProductAuthority® is an innovative product development and management solution for financial services that enables organizations to create the right product at the right price at the right time. With ProductAuthority, you can develop products concurrently to enhance revenue; automate manual processes to reduce costs and create audit-ability; dynamically bundle products to create greater customer value; and get quality products to market up to 30% faster.

ProductAuthority Lifecycle Manager automates product development and provides a Web-based view into the process, enabling the tracking and management of all participants and tasks to facilitate effective collaboration and eliminate bottlenecks.

Authority Suite®

Authority Suite® powered by ProductAuthority®, is the most product-agile P&C policy administration system available, supporting complete ISO Electronic Rating Content™ for all ISO lines of business as well as company-specific lines of business. It is a single solution for all Property & Casualty lines of business - Commercial, Personal, and Specialty.

Authority Suite supports the entire policy administration lifecycle including application data capture, qualification, rating, pricing, quote management, bind and issuance and all required policy transactions. With sophisticated insurance product configuration and management capabilities at its core, this “no code” solution enables the fast and easy inheritance and re-use of pre-built product components such as company rates, rules, forms and calculations from an enterprise product repository to accelerate product development and enable rapid growth.

What Industry Analysts Are Saying:

“Camilion’s modern architecture, scale, success with complex commercial products, and top notch underwriting and product development tools will land Camilion on a large number of short lists.”

– **Celent Policy Administration System Vendors 2009, North America**

“By moving quickly to create a sophisticated, automated approach geared expressly for the direct integration of ISO Electronic Rating Content™, Camilion is first to market with a solution that optimizes critical insurance company expertise and exploits technology to create a powerful new approach to the management of ISO content as well as the entire product design and management function. Authority Suite® is well positioned to help insurers meet time-to-market demands with a more cost effective approach than has ever been possible in the past.”

– **SMA Strategy Meets Action**



Corporate

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