

# Camilion Solutions™ Company Profile

## About Us

Camilion Solutions is a leading provider of product development and management solutions for P&C and L&A insurance and other financial services organizations. Camilion's innovative software solutions create enterprise product agility by allowing organizations to develop the right product for the right customer at the right time and enabling key strategic initiatives such as product lifecycle management, dynamic product bundling and product rationalization. Camilion software solutions allow organizations to automate product development processes and launch quality products up to 30% faster. Founded in 2001, Camilion is a privately owned corporation with offices in Toronto and New York City.

## Our Clients

Some of the largest financial services organizations are currently in production with Camilion ProductAuthority®, using it as a standalone enterprise product development and management solution, or as the innovative product agility platform on which Authority Suite®, the insurance industry's most product-agile P&C policy administration system, is built. Our growing client base includes 15 of the world's largest insurers including:

- **3 of the top 20 companies on the Forbes Global 2000**
- **3 of the top 20 largest financial institutions worldwide**

## The Camilion Advantage

- Reduce IT costs associated with product development by 20%
- Accelerate product development, increase capacity, and develop multiple products concurrently.
- Gain visibility into the product development processes to reduce costs, eliminate bottlenecks, and deliver quality products to market up to 30% faster
- Intuitive rules and tools-based solutions that put power in the hands of business users by letting them configure, update, and extend the solutions themselves.
- Modern, flexible, and scalable technology that leverages a Service-Oriented Architecture (SOA) and conforms to industry standards
- Best-in-class Professional Services from a team that has deep knowledge of the insurance industry and best practices obtained through years of real-world experience.
- A proven phased implementation methodology that focuses on rapid business results and client self-sufficiency

## Camilion at a Glance

### Markets Served

- Property & Casualty Insurance
- Life & Annuity Insurance
- Financial Services

### Solutions

- Policy Administration System for Property and Casualty Insurance
- Product Development and Management Solution for Property & Casualty and Life & Annuity Insurance
- Product Development and Management Solution for Banks

### Alliances

- BlueWave Technology
- Cognizant
- Discoverture
- EMC/Document Sciences
- IBM
- ISO/Verisk
- Pitney Bowes
- SAP
- Oracle (Skywire Software)

### Industry Associations

- ACORD
- IASA
- LOMA

### Employees

- 200+



# Products

## ProductAuthority®

ProductAuthority is an innovative product development and management solution for financial services that enables organizations to create the right product at the right price at the right time. With ProductAuthority, you can develop products concurrently to enhance revenue; automate manual processes to reduce costs and create audit-ability; dynamically bundle products to create greater customer value; and get quality products to market up to 30% faster. ProductAuthority Lifecycle Manager automates product development and provides a Web-based view into the process, enabling the tracking and management of all participants and tasks to facilitate effective collaboration and eliminate bottlenecks.

## Authority Suite®

Authority Suite, the most product-agile policy administration system available today, supports the entire policy lifecycle including application data capture, qualification, rating, quote management, bind, issuance and all policy endorsement functionality. Featuring a consolidated underwriting workstation and straight through processing to make you easier to do business with, Authority Suite is powered by Camilion's ProductAuthority®. ProductAuthority creates enterprise product agility by externalizing all product data and rules from multiple, hard-coded systems into a central repository, where products can be easily configured and modified. Leveraging a Service-Oriented Architecture and built on a modern rules and tools-based technology platform, Authority Suite easily integrates with other best-of-breed systems.

"Camilion products for insurance, investments and banking help financial services organizations achieve enterprise product agility, which is the ability to sense changes in consumer needs and market demands and react quickly and cost effectively with relevant, profitable products."

– Ross Orrett,  
President & CEO, Camilion Solutions

"Authority Suite, Camilion's modern P&C policy administration system provides insurers with the added benefit of the product lifecycle management capabilities provided from Lifecycle Manager. Insurers have visibility into key processes like requesting a product change, work reassignment and creating a filing package, leading to reductions in product development costs and elimination of bottlenecks to improve speed to market."

– Jeff Goldberg,  
Senior Analyst, Celent LLC

"Camilion's modern architecture, scale, success with complex commercial products, and top notch underwriting and product development tools will land Camilion on a large number of short lists."

– "Celent Policy Administration System Vendors 2009, North America,"  
May 2009, Celent LLC



### Corporate

123 Commerce Valley Drive East  
6th Floor, Markham, Ontario  
L3T 7W8

### Regional

Rockefeller Center  
1230 Avenue of the Americas  
7th Floor New York, NY 10020

T 905.482.3450  
TF 1.866.226.4546  
E info@camilion.com