



NEWS RELEASE

Camilion Solutions and ISO Partner to Deliver Next Generation Underwriting Solution

ISO Rating Service enhances Camilion Underwriter capabilities

New Orleans, LA— Nov. 15, 2004— Camilion Solutions, the leading provider of product management and underwriting solutions for the insurance industry, today announced its “*Preferred Partnership*” with ISO Rating Service™. The partnership will enable Camilion to provide automated ISO-validated rating, forms and statistical information to property and casualty insurers, through Camilion Underwriter.

Camilion Underwriter incorporates all the components required to create an effective and sustainable rules-based enterprise underwriting solution. Built by using Camilion’s Product Innovator™, Camilion’s product management software suite, Camilion Underwriter gives organizations the framework needed to centralize and automate work management and underwriting processes, and collaborate electronically with producers and customers.

“The “*Preferred Partnership*” with Camilion would further expand the reach of ISO Rating Service as a technologically advanced automated rating platform that carriers can integrate into their existing rating infrastructure,” said Scott Stephenson, ISO executive vice president. “It’s a win-win combination for both ISO and Camilion.”

“Straight-through processing, robust rating and rules engines, predictive modeling, risk segmentation, and product management are all critical cornerstones of underwriting and necessary for conducting competitive and profitable business today.” says Deborah Smallwood, Vice President of TowerGroup’s insurance practice. “Insurers must embrace the basic technologies readily available in the marketplace to make underwriting more effective and efficient. With partnerships and alliances among software vendors, insurers are provided with integrated enterprise solutions that ultimately, improve time to market and drive down costs.”

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“Our “*Preferred Partnership*” with ISO further demonstrates Camilion’s thought and product leadership in product management and underwriting among insurance solution providers,” said Lori Nave, Vice President, Marketing, Camilion Solutions. “ISO Rating Service allows us to expand the resources available to our clients through Camilion Underwriter, improving speed-to-market and risk management.”

Camilion Solutions will be at ISOTech 2004, taking place in New Orleans, Louisiana November 14-16. Visit us at Booth #341 for a demonstration of how Camilion Underwriter helps insurers become market leaders.

About ISO

ISO is a leading provider of products and services that help measure, manage and reduce risk. ISO provides data, analytics and decision-support solutions to professionals in many fields, including insurance, finance, real estate, health services, government and human resources. Professionals use ISO’s databases and services to classify and evaluate a variety of risks and detect potential fraud. In the U.S. and around the world, ISO’s services help customers protect people, property and financial assets. For more information, visit www.iso.com.

About Camilion Solutions, Inc.

Camilion Solutions, Inc. is the leading provider of product management and underwriting solutions for the insurance industry, enabling companies to quickly and efficiently launch new products into target market segments and manage the increasing complexity and proliferation of product features across multiple channels, without having to replace existing legacy systems. Founded in 2000, Camilion Solutions, Inc. is a privately owned, venture capital funded corporation headquartered in Toronto, Canada. For more information about Camilion and its products and services visit us at www.camilion.com.

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