

**FOR IMMEDIATE RELEASE****Camilion Solutions Introduces the Authority Suite  
of Insurance Solutions*****Improve Product Speed to Market and Enable Straight Thru Processing***

**TORONTO, ON – Mar. 8, 2006** - Camilion Solutions, a leading provider of software solutions for the insurance industry, today unveiled their Authority™ Suite of integrated insurance solutions. The Authority Suite addresses the industry's need to: streamline the product management process to launch products in weeks not months; develop online sales capabilities for multiple sales channels; and automate the underwriting process to enable straight-through processing. Developed using insurance industry standards, the Authority Suite is built using componentized Services Oriented Architecture that allows integration with virtually any front or back office system. At the heart of the Suite is a single, enterprise-grade Product Configurator and repository, from which all product business rules – including product eligibility, pricing and underwriting – can be consistently applied by other enterprise systems, such as online broker and customer portals, underwriting and policy administration systems.

“Insurance companies can no longer afford the time to build in-house systems or the huge investments in inflexible, hard-coded Policy Administration Systems that require months of programming to create or change products,” said Ross Orrett, President and CEO of Camilion Solutions. “In today’s competitive market, it’s agility and speed that create the market leaders. Camilion’s solutions are lower cost, open and flexible. With our deep knowledge of the industry, we have addressed three areas of greatest need, the areas that will make or break an insurer’s ability to be fast, responsive and profitable –namely product management, online sales and underwriting.”

"Our research continues to validate the need for insurance companies to balance and juggle investments in the core backroom priorities like compliance, policy admin, billing, and claims with the strategic initiatives that provide differentiation in distribution, underwriting and product management. The right blend of initiatives is critical to maintaining compliance

and operational soundness but more importantly attain and sustain profitable growth.” said Deborah M. Smallwood, Vice President, TowerGroup Insurance Practice.

### **About Authority Suite**

Authority Suite is comprised of Camilion’s two industry leading solutions, ProductAuthority™ and AuthorityUnderwriter™. ProductAuthority includes a web based insurance Product Configurator, a Workbench that enables product managers to access all the solution’s functionality such as automated product development workflow, product testing, and an enterprise accessible product catalog. ProductAuthority’s Publishing capabilities include a services layer and API for enterprise integration. AuthorityUnderwriter completely automates the underwriting process and creates online sales capability for an insurer’s multiple channels to significantly shorten the sales cycle and enable straight through processing. It allows insurers and their producers to make risk decisions, execute underwriting transactions, and assess account, product and underwriting performance. It also provides a 24/7 accessible broker portal that provides a single point of access for all products facilitating faster time-to-customer and cross selling.

### **About Camilion Solutions, Inc.**

Camilion Solutions, Inc. is the leading provider of product management, online sales and underwriting solutions for the insurance industry. Camilion’s solutions enable companies to quickly and efficiently launch new products into target markets and channels, automate underwriting and enable straight-through processing, and provide a flexible platform to support current and future growth– all without requiring the replacement of existing policy administration systems. Founded in 2000, Camilion Solutions, Inc. is a privately owned corporation with offices in Toronto, Canada and New York. For more information about Camilion and our products and services visit us at [www.camilion.com](http://www.camilion.com).

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