

**FOR IMMEDIATE RELEASE**

## **Camilion Solutions and EMC Enter Agreement to Accelerate and Simplify Insurer Policy Management Processes for Customers**

*Collaboration Will Empower Insurers to Substantially Improve Time-to-Market by Dramatically Simplifying Underwriting and Policy Production*

**TORONTO, ON and HOPKINTON, MA. – April 17, 2008** – EMC Corporation (NYSE: EMC), the world leader in information infrastructure solutions and Camilion – a leading provider of product development solutions and next-generation policy administration systems for insurance – today announced details of a new joint sales and marketing agreement. The end result will help insurers substantially improve their time-to-market by simplifying underwriting and policy production.

Under terms of the sales and marketing agreement, Camilion customers will now be able to leverage EMC Document Sciences' xPression® 3 software suite to enable users to automate the creation and delivery of well-designed, highly personalized communications, including contracts, policies, relationship statements, correspondence, and marketing materials. In addition, EMC customers that are leveraging Document Sciences' software portfolio will now benefit from Camilion's Authority Suite®, a next-generation policy administration system that manages the entire policy lifecycle, including application data capture, qualification, rating, quote management, bind, issuance, and postbind.

“Our agreement with EMC will provide an automated straight-through process for insurers to improve their time-to-market by accelerating product development and automating underwriting and policy production,” said Ross Orrett, CEO and President of Camilion Solutions. “Now policies administered in Authority Suite can be quickly personalized and custom-assembled in batch or real time, using multiple templates and data sources, and delivered via email, web, and/or print.”

Douglas Winter, Vice President and General Manager of EMC Document Sciences, said: “EMC is pleased to work with Camilion helping to provide insurers with a complete next-generation technology to address the entire policy lifecycle, rather than simply enhancing legacy systems. Both Authority Suite and xPression 3 leverage third-generation, service-oriented architectures that incorporate web services and instill carriers with confidence that they are investing in solutions that can easily grow and adapt to their ever-changing business and market needs.”

Under terms of the agreement, EMC and Camilion Solutions will leverage their respective industry expertise to accelerate and simplify the go-to-market processes of their insurance customers.

## About Camilion

Camilion Solutions uses its deep knowledge of the insurance industry to develop software solutions that enable insurers to launch new or modified products more quickly and efficiently than competitors, automate underwriting, enable straight-through processing for online sales and deploy an agile, modern technology platform to better support current and future growth. Information about Camilion's products and services can be found at [www.camilion.com](http://www.camilion.com).

## About EMC

EMC Corporation (NYSE: EMC) is the world's leading developer and provider of information infrastructure technology and solutions that enable organizations of all sizes to transform the way they compete and create value from their information. Information about EMC's products and services can be found at [www.EMC.com](http://www.EMC.com).

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This release contains "forward-looking statements" as defined under the Federal Securities Laws. Actual results could differ materially from those projected in the forward-looking statements as a result of certain risk factors, including but not limited to: (i) adverse changes in general economic or market conditions; (ii) delays or reductions in information technology spending; (iii) our ability to protect our proprietary technology; (iv) risks associated with managing the growth of our business, including risks associated with acquisitions and investments and the challenges and costs of integration, restructuring and achieving anticipated synergies; (v) fluctuations in VMware, Inc.'s operating results and risks associated with trading of VMware stock; (vi) competitive factors, including but not limited to pricing pressures and new product introductions; (vii) the relative and varying rates of product price and component cost declines and the volume and mixture of product and services revenues; (viii) component and product quality and availability; (ix) the transition to new products, the uncertainty of customer acceptance of new product offerings and rapid technological and market change; (x) insufficient, excess or obsolete inventory; (xi) war or acts of terrorism; (xii) the ability to attract and retain highly qualified employees; (xiii) fluctuating currency exchange rates; and (xiv) other one-time events and other important factors disclosed previously and from time to time in EMC's filings with the U.S. Securities and Exchange Commission. EMC disclaims any obligation to update any such forward-looking statements after the date of this release.